

GUJTOP (Gujarat Tourism Opportunity Limited)

Tender No: GUI/3/2016

Date: 10-Jun-2016

Ref: Decisions taken with reference to the pre bid meeting held on 03/06/2016 in the Conference Hall of Gujarat Tourism Opportunity Limited, Gandhinagar, Gujarat

At the onset of meeting, various queries were raised and clarifications sought by the prospective bidders regarding the project "**Development of 360 Degree immersive Live Action video, shot using full spherical multi-camera rigs with no blind spot, of selected Tourist Places**". With reference to the same, please find below the responses / clarifications to Queries raised, Addendum and Corrigendum. The document comprises of different parts as under:

Contents:

- 1) Reply to the Queries raised / clarifications sought by the prospective bidders
- 2) Addendum
 - a. Eligible Projects
- 3) Corrigendum
 - a. Extension of Bid Submission date
 - b. Revised Payment Terms
 - c. Revised Financial Proposal (Price Bid) Format

1) Reply to the Queries raised / clarifications sought by the prospective bidders:

Sr. No.	QUERIES RAISED / CLARIFICATION SOUGHT	CLARIFICATION / REMARKS
1	If any agency does not have own hardware to shoot, such as camera & RIG then they are eligible for bid or not.	Please read Clause 4.1.2 The selected Firm / Agency shall not downstream or outsource the scope of work under this assignment in its entirety.
2	There is no minimum technical specification norms requirement mention in tender. such as, -Rigs for shooting 360-degree virtual reality film - Cameras with capacity of final output of 8K by 8K - Stitching Software for 360 Degree Films (PTGUI based Video Stitch / Color Auto Pano Video Pro)	That bidders have to decide and give the presentation with best option he can deliver so that he will be able to score good marks.
3	If bidder has done tourism related job in past, not in last three years but in last ten years, then also it is value addition in marks.	Works undertaken during last three years will only be considered.
4	The tender document states that the mobile applications should be developed cross platform to be compatible with the platforms like, Windows & BlackBerry, but these platforms don't support Virtual Reality neither through their mobile devices nor through any inbuilt/3rd party libraries. So, it would be better to only keep iOS and Android platforms for the development of mobile applications.	Development of mobile applications shall be required to be undertaken only for iOS and Android platforms.
5	Is there any provision of advance payment, we propose tentatively 25% of the contract value? The reason of raising this question is that, as mentioned in the tender document, the 1st payment will be made after presenting 1st version of shoot, which will cover broadly cover activities, such as, taking permissions, creating concept notes, 360 degree video shooting, voiceover, etc., and cost involved in performing the outlined activities.	Kindly refer to the revised payment schedule as given in the Addendum b.
6	Clause 4.13.3 "The Methods of selections are described in the Data Sheet" It is mentioning about Data Sheet after technical qualification. Please let us know Data Sheet Document.	Please refer clause 2 Bid Summary – Data Sheet For the same.

7	Clause Form 12 It has 4 Items. (5.3.1, 5.3.3) But it is missing points like - Mobile Application (5.3.2) - Maintenance / Content updation for a period one year (5.3.4)	Please refer to Form 12 as given in Addendum. The same will be updated on N-procure website.
8	We see use of term "Live Action Video". Could you please clarify if this means anything apart from video capturing and making of 360 spherical video	It is clarified that this means video capturing and making of 360 spherical video.
9	Also, you mention 4D under mobile applications; can you please clarify what this means. Or does this mean 4k.	Relevant last bullet under 5.3.2 stands deleted.
10	Also you mention - Update content (audio, videos etc) at least twice in the period of one year. Can you please explain - update? Do we need to re-shoot or just edit the video using same raw files?	No content updation would be required. First bullet under clause 5.3.4 stands deleted.
11	Also you mention - Update essential software periodically, as and when required during the period of one year." software update meaning - bug fixing or update with new videos, new themes, - please specify? Or does it mean, we provide per video rates for future engagement and contracting	Updation would be limited to bug fixing only. No per video rates for future engagement and contracting needs to be provided.
12	Is Blackberry a must or optional - because the consumption of this phone for VR is not good	Development of mobile applications shall required to be undertaken only for iOS and Android platforms.
13	About the mobile apps, to create a scalable app structure, we recommend looking at cloud rather than all videos put into a single app which will be huge and not user friendly if has to be uploaded to play store, App store, etc. In terms of cloud structure, is 2 years of hosting enough in terms of initial quote.	No change.
14	The company should have 2+ years with 1 cr turnover. Can a company like us who are new in terms of formation but has a team with core team having more than 40 years in Virtual Reality allowed to quote as a special consideration?	No change.
15	Minimum two projects in Govt. or Private sector. Please relax the criteria.	No change.
16	May we have the estimated budget please?	Bidders are required to have their own estimation on the same.
17	Can the tender be quoted in consortium please?	No change.

18	Is it mandatory to have 4K hardware or 2K will work?	4K hardware is mandatory.
19	Does bidder supply hardware for testing purpose, OR GUJTOP/TCGL will need those hardware for future?	Hardware will be needed permanently by TCGL.
20	In Clause 5.3.2 4D capability What are we expecting as 4D?	Kindly refer to clarification given at point no. 9 above.
21	What is the process to get approval on 360 degree video and voice over?	All approvals on 360 degree video and voice over shall have to be taken from TCGL / GUJTOP.
22	Voice over required in both English & Gujarati?	Yes, voice over will be required in both English and Gujarati.
23	Who will provide content for voice over?	Bidders will be required to provide the script / content of voice over, however approval of the same needs to be taken from TCGL/GUJTOP.
24	4D Capability What are we expecting as 4D?	Kindly refer to clarification given at point no. 9 above.

2) Addendum

a. Eligible Projects:

With reference to clause 4.11.1, point 3 in table, all projects with work order / completion certificate **after 1st April 2012** but **before 31st December 2015** (both date inclusive) shall only be considered as eligible projects.

3) Corrigendum

a. Extension of Bid Submission date

The **Last Date for Submission of Financial Bid** has been extended to **20/6/2016 upto 15:00 Hrs. (IST)** and the Last Date for Submission of **Technical Bid** has been extended **upto 22/6/2016 upto 15:00 Hrs. (IST)**.

b. Revised Payment Terms

With reference to clause 4.14.2, the revised payments terms are as under

- a. **10%** against submission of script for all the locations.
- b. **5%** on submission of first draft of 360 degree immersive Live Action video, shot using full spherical multi-camera rigs with no blind spot, for each site having relevant storyline, actors, background music, relevant audio with detailed scripts and voiceovers that explains information about mentioned tourist spots (**total 30% for all 6 sites**).
- c. **5%** against approval of 360 degree immersive Live Action video, shot using full spherical multi-camera rigs with no blind spot, for each site (**total 30% for all 6 sites**).
- d. **10%** at the time of submission of software application.
- e. **10%** after successful training and running of application.
- f. **10%** to be paid at the end of each quarter @ **2.5 %** per quarter, for a period of One Year towards Maintenance & Bug fixing (if required) for a period of 12 months.

c. Revised Financial Proposal (Price Bid) Format

Form 12: FINANCIAL PROPOSAL (PRICE BID) - To be submitted online only

To,

Managing Director

Gujarat Tourism Opportunity Limited,
605-606, Haveli Arcade,
Sector 11, Gandhinagar,
Gujarat-382011

Subject: Bid for the Development of 360 degree immersive Live Action video, shot using full spherical multi-camera rigs with no blind spot, of selected Tourist Places

Dear Sir,

We hereby bid for the **Development of 360 degree immersive Live Action video, shot using full spherical multi-camera rigs with no blind spot, of selected Tourist Places**, as per the RFP Document, as under

Sr. No.	Particulars	Amount
1	Cost of Development of 360 degree immersive Live Action video, shot using full spherical multi-camera rigs with no blind spot, of selected 6 Tourist Places (A total final video length of 14 minutes for all sites combined together) having relevant storyline, actors, background music, relevant audio with detailed scripts and voiceovers that explains information about mentioned tourist spots including cross platform Mobile Application for IOS & Android and cost towards providing one year on-site warranty / technical support for the hardware and software.	
2	4 Head mounted headset along with touch pad, completely wireless that can handle appropriate compatible smart phone supporting 4k resolution.	
3	4 mobiles, 4k supported, which should be compatible with the head mounted device. The smartphone should have at least 5 inch display, Quad core, 1.5 ghz processor and 4gb ram, accelerometer sensor and gyroscope sensor.	
4	4 Over the ear headphone with noise cancellation	
Total	(1+2+3+4)	

** The amount quoted above shall be inclusive of*

- all taxes and duties*
- Cost / fee towards obtaining any permission or any other charges*